



**STRATHFIELD RECREATION CLUB LIMITED**  
**ACN 000 001 178**

**MINUTES OF ANNUAL GENERAL MEETING OF MEMBERS**

**24 FEBRUARY 2019 at 12 NOON**

**PRESENT:** BOB BOW, DARYL HART, MARK PADD, GRAHAM KING, PHILIP LOW, CHRISTOPHER KELLY, DEE SORAL, MRIGESH TAMANG, ROD JAMES

CHRIS DUNN – GENERAL MANAGER  
KERI SULTMANN – BOOKKEEPER/ADMINISTRATION  
MEMBERS AS PER ATTENDANCE ROLL

**APOLOGIES:** COLIN SHEEHAN, KEVIN REES

1. Bob Bow, President (237) welcomed members.
2. The Minutes from the AGM held on 4 February 2018 were made available to members and approved. Proposed by Mark Padd and seconded by Daryl Hart.
3. Bow Bow announced the resignation of Dee Soral and Phil Low as Directors.
4. Phil Low received a special mention due to his 11 years of service to the Club as Director.
5. The financial statements of the company for the year ended 30 September 2018 together with the accompanying reports of the Directors and the Auditor were considered and adopted. Proposed by Christopher Kelly and seconded by Graham King.
6. Acknowledgement and thanks
  - Chris Dunn, General Manager – special thanks for dedication and service to the club particularly during the construction period.
  - Chris and all other staff – appreciation of dedicated service during the difficulties of construction.
  - Luke and Sarah Kang – Red Pepper Bistro
  - Ross Anton & coaching staff - Meriden School
  - Zayne Savage & team – Savage Security
  - Rob Mellor & team - Eastern Suburbs Horticulture
  - A special thank you to members who put up with a lot during construction and continued to use the facilities. Commended them on their loyalty. A photo of the partially demolished club was shown.
7. Special acknowledgement to the 2017 and 2018 Board for their efforts to the refurbishment by way of bringing together:
  - Loan Agreement
  - Contracts
  - Grant Applications

The refurbishment has brought to the Club:

- Tennis Centre/Pro Shop
- Expanded floor space
- New downstairs area

8. President's Report – Bob Bow gave a power point presentation focusing on:

**Financial Results Summary**

- Looking to reduce reliance on Gaming Income with use of new upstairs area.
- Net Profit for the 2018 financial year was \$1,090,888.
- Credit to Chris and team for 2018 profit even in construction.
- Expenditure of main items totalling \$4,340,524.
- Highlighted increase in Gaming Related Expenditure.
- Cash at bank as at 22 February 2019 totalled \$1,112,508.
- Industry Benchmarks – used to show how we compare to similar venues
- SSC continues to be above the industry benchmark for EBITA - Benchmark 15%, SSC 35%.
- Bar GP at 54% is still slightly below the 60% Benchmark.
- Wages at 16% continues to come in under the 20% Benchmark.
- SSC was a high as 4<sup>th</sup> in NSW for Gaming (Profit Per Machine)
- CAPEX for 2018 (\$6,172,965) significantly increased due to building works for the refurbishment and total furniture fit out of club.

**Trends**

- Bar – continual increase over past years but dipped in 2018 due to construction. It's looking up since completion of refurbishment.
- Gaming – income increased despite disruption of construction. Increase also possible due to Government Law changes in our favour. Looking forward to seeing trend in 2019 due to increase of machines from 26 to 40.
- Gaming Revenue - currently contributing 68 cents for every dollar (revenue \$3.18m, expenses \$1.03m).
- Tennis – income has increased due to new facilities and even in loss of 1 court.

**Achievements**

- Increase in revenue of \$5.15m to \$5.43m – 5%.
- Increase in Community Support with over \$700,000 being donated over the last 7 years.

**Tennis**

- Membership is currently 234. Looking to increase membership, coaching and competitions.
- Membership Demographic – reasonably balanced.
- Achievements:  
Badge – increase to 6 teams and all bar 1 in finals with 2 teams winning. 2019 Autumn Badge has 8 teams.  
Club Championships – 2018 has been one of the best competitions.

**Club Masterplan**

- A conservative budget was formulated as we weren't sure what would happen. An allowance was made for a delayed start and increased capital.
- Contract Sum was only for Ground Floor, Tennis Centre and Car Park. No allowance was made for 1<sup>st</sup> Floor. As we had good revenue, a decision was made to complete 1<sup>st</sup> Floor.
- Access to \$6.0m Loan Facility. \$3.5m used – start paying off in 2 years.
- \$2.5m available for more construction.
- \$1.19m still in bank.

9. Bob Bow introduced Directors for 2019:- Mark Padd, Daryl Hart, Christopher Kelly, Graham King, Rod James and Mrigesh Tamang. Voting was not required as only 7 candidates nominated for election to the Board.

10. General Business

**Ordinary Resolutions**

First Ordinary Resolution, as set out below – passed unanimously

That the members hereby approve expenditure by the Club, until the next AGG of the Club, for the reasonable cost of directors e.g. attending seminars, travel, functions, out of pocket expenses, meals etc.

Second Ordinary Resolution, as set out below – passed unanimously

That the members hereby approve the payment of an honorarium to Directors of the Club, until the next AGM of the Club an amount equivalent to Tennis membership of the Club for services as Directors of the Club.

### 11. Special Resolution

Introduction of new levels of membership to increase levels of play for Badge competitions. Potentially can become full members.

Questions raised:-

How will these members be policed? The same as non-members.

Who will be able to play in competitions? Everyone can play Badge.

Special Resolution passed unanimously.

### 12. Future of the Club

After the AGM, the old Board resigns and the new Board takes over. The President and Vice President positions will be elected at the first board meeting.

Over the next two years, the Board will consolidate the activities of the past two years.

- Decisions will be made on how to use the 1<sup>st</sup> floor space, what furniture will be bought etc.
- Continuation of the Master Plan.
- The 2 Natural Grass Courts will be replaced.
- Increase Tennis Membership numbers and standards.

### 13. Questions/Comments

- Question asked about the grading of Badge teams. Bob advised that this was yet to be decided.
- A complaint was made about the coffee. Bob advised that standards would be checked and would be happy to look at all areas of coffee and food service.

### 14. End of Meeting

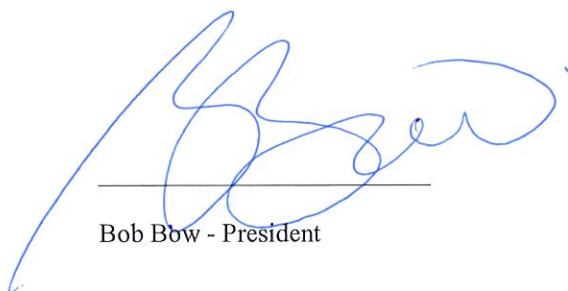
Chris Dunn thanked Phil Low for the huge contribution he's made to the club and presented him with a gift. He also thanked the outgoing Board for their contribution, some having served for 4-5 years.

Chris spoke about the construction and how it's been 4 years since conception and in that time, the Board has mostly been the same.

The new Board was introduced.

Meeting closed at 12:51pm.

Signed as a correct record



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Bob Bow - President