



STRATHFIELD RECREATION CLUB LIMITED
ACN 000 001 178

MINUTES OF ANNUAL GENERAL MEETING OF MEMBERS

7 FEBRUARY 2021 at 12 NOON

PRESENT: BOB BOW, DARYL HART, MARK PADD, GRAHAM KING, MRIGESH TAMANG, ROD JAMES,
CHRIS KELLY

CHRIS DUNN – GENERAL MANAGER
KERI SULTMANN – BOOKKEEPER/ADMINISTRATION
MEMBERS AS PER ATTENDANCE ROLL

APOLOGIES:

1. Bob Bow, President (237) welcomed members.
2. The Minutes from the AGM held on 16 February 2020 were made available to members and approved. Proposed by Mark Padd (309) and seconded by Chris Kelly (49)
3. Staff
 - Commended staff for their efforts with all the challenges this year brought.
 - Special thanks to Chris Dunn, General Manager, for dedication and service to the Club and for his role in achieving the good results.
4. Business Relationships
 - Bob thanked all the people and organisations that contribute to the success of the club.
 - Bob commented that the Contractors depend on the club and are part of the club. He noted how well we all work together.
 - Thanked Chris for the benefit of his experience and enthusiasm and noted that he held it all together.

President's Report

5. Summary of 2020
 - Strathfield Sports Club is one of the oldest clubs and in May, will have been around 140 years.
 - Club has seen all things the world has gone through wars, pandemics and depression.
 - One of this year's goal was to survive, but also achieved other goals.
 - In early March, an emergency board meeting was called to discuss the order for Club to close and if there was enough money to last a lengthy shutdown.
 - An estimate of \$170k in losses was predicted to cover commitments.
 - Everyone came together and we came out the other end thriving.
 - Achievements this year – resurfacing courts, screening of Futsal Courts (to be finished in a few weeks), exterior street signs.
 - Capital Works/Master Plan – prepared for next board.
 - Purchase of Solar Panels underway – they will reduce cost of power.
 - Grass court conversion – DA approval, detailed design work being done, new board can decide when to commit money to the project.
 - Glass enclosure on Alfresco area – design being prepared to see what can be done.
 - Applications for grants being done by Chris. Grant from NSW ATP Cup Tennis Legacy Fund already approved.
 - Governance/Procedures – created so future boards can be run in an efficient and professional manner.
 - Director's Handbook prepared so procedures and expectations can be met.
 - A Tennis Committee Charter was formed to run the Tennis Committee with the aim of improving clarity and communication between the board and members.

6. Financial Results Summary
 - Revenue – Club closed for almost 20% of the year but was still able to make a profit and maintain amenities and services.
 - Breakdown of revenue still shows Gaming as biggest source of income. Trying to get proportion not dominated by Gaming to sustain means of revenue.
 - Golden Goal is still performing and has been the best investment made.
 - Net Profit for the 2020 financial year was \$367,838.
 - Profit is down considerably mainly due to extraordinary depreciation figures. But still comparatively, a very prosperous year.
 - Expenditure – Community Support still ongoing. Gaming Machine Tax figure still high – the Club pays a lot of tax due to the high level of revenue of Gaming.
 - Cash at Bank – was almost \$1.3m at 30 September 2020. Since then, Club has put away \$2m in Term Deposits. The intention/goal is to have the funds to pay off the \$3.5m loan on the day it is due. This will be achievable providing all goes well as expected.
 - Gaming Trends – Gaming revenue is 57% of overall income and after direct expenses, contributes 62c of every dollar earned.
 - Industry Benchmarks – used to show how we compare to similar venues. Bar GP of 62% is above benchmark of 60% and wages at 20% is equal to the 20% benchmark. Our EBITDA at 29% is still favourable against 15% industry benchmark. This result has been going on for many years and shows our ability to survive even in a crisis year.
 - CAPEX for 2020 was \$468,133. A Dumb Waiter was installed to ensure better service to the Function area. Spending is well balanced against monies coming in.

7. COVID-19
 - Forced closure for 70 days (19%) with an estimated \$190k of cash loss.
 - Restrictions still apply and change weekly.
 - All was well handled and Club was able to provide services in trying conditions.
 - Gaming room was reorganised to fulfill the 1.5m social distancing.
 - Today capacity in venue is 1 per 4 square metres but government will soon bring in 1 per 2 square metres and then back to normal.
 - A report to members was worked on for 2 hours but was redundant when finished due to new changes. The ever-changing restrictions made for a lot of jumping through hoops.

8. Trends
 - Bar income while down 9.5% is still up there considering the mid-year closure.
 - Gaming – trading time down 20% but revenue is only down 8%.
 - Tennis subscriptions are up possibly due to change in working arrangements due to COVID-19 restrictions. Members are wanting to use facilities. Communication has not been easy due to the many changes imposed by the government.
 - Achievements
 - \$2m invested in Term Deposits reduces debt exposure from \$3.5m to \$1.5m.
 - Community Support contributions of \$150,109.
 - Capital Expenditure of \$468,133.

9. Community Support
 - Giving to worthwhile causes like various Bushfire appeals (Club funds plus members donations).
 - The Club continues to support Mr Perfect Incorporated as they continue to support the Club.
 - The Club also continues to support Strathfield Croquet Club as it is one of our goals to support local organisations and people. The Club is always open to donation to new worthwhile causes.

10. Membership and Sport
 - Futsal - still provides a good source of revenue and a buzz to the atmosphere of the Club.
 - Tennis - demographics currently only show figures for age categories. A break up of male to female will be made a priority.
 - Schools continue to use both our Futsal and Tennis facilities.
 - Tennis Membership is currently 279.
 - Membership Demographics are still showing a drop off from when Juniors turn 18.
 - Achievements
 - Members had the opportunity to comment on a proposal to convert the hardcourt surface to synthetic. Only 6 were against with 3 being non-critical. The view was that it was better to have the courts utilised.
 - A weekly Member-run Round Robin competition continues this year. Players find this internal competition stimulating and well run. There are currently 39 players and the competition is divided into 3 divisions.
 - Badge 2020 was made up of 8 teams including 1 Ladies team. 2 Men's teams made the semi-finals with 1

team making it to the final. The Ladies team cleaned up Division 5 with a win!

- Club Championships 2020 was not held due to the COVID-19 restrictions.

11. The financial statements of the company for the year ended 30 September 2020 together with the accompanying reports of the Directors and the Auditor were considered and adopted. Moved by Chris Kelly (49) and seconded by Mark Padd (309).

12. Ordinary Resolutions

First Ordinary Resolution, as set out below – passed unanimously

That the members hereby approve expenditure by the Club, until the next AGG of the Club, for the reasonable cost of directors e.g. attending seminars, travel, functions, out of pocket expenses, meals etc.

Second Ordinary Resolution, as set out below – passed unanimously

That the members hereby approve the payment of an honorarium to Directors of the Club, until the next AGM of the Club an amount equivalent to Tennis membership of the Club for services as Directors of the Club.

13. Future of SSC

A comprehensive list of items was outlined for the new board to consider including:

- Alleviate on going parking problems.
- Optimize fair court use for all tennis members

14. General Business/Questions

- No General Business items were tabled prior to the AGM.
- Several questions were asked in relation to Junior Tennis and Sponsorship – financial and moral support. Bob responded that any requests made were looked at in conjunction with other pressures and, to fulfill expectation of Juniors/Parents, the need to decide what is fair. Parents being asked to become members if on court with Juniors was a board decision. In future, the Tennis Committee will give consideration to requests and bring to the board. They will give feedback to members and let them know the reason decision is being made.
- A member made comments about complaints from residents about patrons taking up parking on the road, not being able to order Steak after 9:00pm and about young people swearing and not respecting older people in the Gaming are. Bob determined no response required as no question was asked.

15. The current Board of Directors stepped down.

16. Result of Ballot

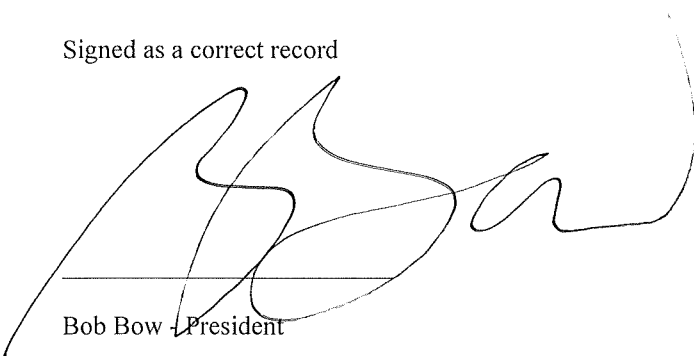
Counting was conducted by Vera Stejskal and Laine Dunn. Marylyn Cassidy acted as scrutineer.

Marilyn Cassidy announced the following candidates appointed to the Board for 2021:

Robert Bow, Daryl Hart, Chris Kelly, Mrigesh Tamang, Graham King, Mark Padd and Rod James

Meeting closed at 1:07pm.

Signed as a correct record



Bob Bow - President